

# ACTIVE TALENT IN SEARCH OF OPPORTUNITIES – June 1<sup>st</sup>, 2017

## Categorized by U.S. Regions

### NEW ENGLAND

#### **Contract Bond Account Executive/Underwriter**

Several million dollars of managed annual premium  
Small-to-mid market bond focus  
Requires \$165-175 depending on benefit/bonus package

#### **Financial Reporting Manager –**

Statutory, Gaap, quarterly reporting professional with 10+ years Property and Casualty financial and IT management . Large P&C experience 10+ years

### NEW JERSEY

#### **Commercial Middle-Market Packaged Lines Executive**

Experience supervising staff and nationwide broker relationships of \$60 million dollar underwriting division  
15+ years' experience managing commercial middle market underwriting & operations  
Requires lower-to-mid \$200s salary

#### **Contract Bond Underwriters – Staff thru Senior**

Multiple actively seeking roles in Morris, Passaic, Bergen, Essex, Hudson counties:  
Various experience levels ranging from 4 or more years & higher  
Salary requirement ranges start at \$65-95K

#### **Commercial Surety – Regional AVP level**

10+ years building/managing regional premium just below \$10 million  
Needs surety paper with \$10 million single bond capacity in order to maintain continuity of accounts  
Requires \$220K predicated upon benefit package

#### **Commercial Surety – Staff Underwriter level**

10 years combined underwriting/servicing experience  
Requires \$115K

### SOUTHEAST U.S.

#### **Southeast regional commercial surety bond manager**

\$10 million territory with bonds up to \$150 million single  
Territory consists of Southern Appalachia and Ohio Valley  
\$175K minimum (may require higher) required along with A grade carrier capable of handling \$100+ million bond values

**Call for more information on any of our available talent.**

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## **ATLANTA**

### **Insurance agency surety bond account representative/service manager**

Seeks insurance agency role servicing bond accounts

Requires \$75K negotiable

## **CENTRAL U.S.**

### **New Orleans, LA**

Large, industrial, complex claims VP/JD/Attorney

7 years general aviation claims + 15 years of corporate counsel/defense for industrial/commercial claims

Experience both as in-house general counsel/attorney and insurance executive supervising large, 25+ teams of claims adjusters

Salary requirement \$165 \*ABLE TO RELO ANYWHERE IN SOUTHEAST

### **Chicago, IL**

Commercial Bond Manager

15+ years' experience mid thru large commercial surety experience

Salary required at \$165K

### **Construction Casualty, Underwriting Executive**

12+ years with large U.S. and global domestic P&C experience

Salary required of \$150K or higher

## **NORTHWEST U.S.**

### **(Portland, Seattle, Sacramento, & San Francisco)**

Multiple territory contract bond managers & production underwriters seeking alternative opportunities:

Average tenure of 8-15 years total experience with small to middle market bond placement in the \$5/10 million up to \$50/100 million valuation range.

Salary ranges required from \$125 up to \$200K predicated upon scope of annual premium/individual

## **PRODUCERS**

Commercial Lines and Personal Lines producers identified in key regions including Boston, New Jersey, Atlanta, Dallas and Houston.

**Call for more information on any of our available talent.**

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