



Inter-Regional Executive Search, Inc.

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Specialty Recruiting

Surety Bond Placement Successes

“Top 5” Surety Division of Mutual P&C Company

Over 80 Surety Bond Underwriter trainees, Senior Underwriters and Regional Managers/Assistant Managers and AVPs nationally spanning 20 years including:

- Regional Surety bond claims attorneys
- Emerging Contractor/Specialty (multiple offices staffed from St. Louis, Chicago, Dallas through Boston)
- Standard market large contract surety (multiple offices including Syracuse, Philadelphia, Boston, Virginia, Atlanta)
- Standard Commercial Surety (Multiple locations)

Fortune #202/500 global P&C Company, NJ

VP of Surety Bond Operations, AVP Regional Field Surety Manager – Jumbo Commercial Surety Team

Fortune #50/500 global Insurance and Financial Services, NJ

VP of Surety Bond Operations, AVP Regional Field Surety Manager – Large, Standard Market Contract Surety

National Mutually owned Insurance Group

- Assistant Surety Bond Manager (standard/jumbo contract bonds) NY, Philadelphia
- Multiple Senior Underwriters (contract surety – standard)
- Multiple staff underwriters (contract surety)

Florida based \$400 MM mid-sized publicly traded insurance company

National VP Contract Surety – Mid-sized contract surety underwriter with \$20/\$50 capacity

Midwest based surety division of specialty insurance underwriter

Complete team of 4 regional managers (AVP level):

- Texas
- Florida
- Georgia
- Colorado

Charlotte 704-243-2110

NY/NJ 973-300-1010

Chicago 312-725-3391

North Central U.S. national surety underwriter/foreign owned

- Chief Counsel
- VP Surety Bond Claims
- Southeastern Regional Manager (new team)
- Atlanta – Small to mid-sized commercial surety regional manager

Specialty & Surety Subsidiary of Global, Swiss-based holding company

- National Business Development Executive/VP of Jumbo Commercial Surety (new team)
- Assistant Vice President, Home Office
- Regional Territory Manager (AVP – Several territories)

Managing General Underwriter – Northern U.S.

Central U.S. Regional VP of Surety, St. Louis based

National “Top 6” Stand-alone Surety Company

Regional AVPs & Senior Underwriters:

- New York/New Jersey (contract surety)
- Florida (mid-range Commercial Surety)
- Texas (specialty/Developing Contractor Program)

Specialty Surety (emerging contractor, sub-standard, funds administration) Northeastern U.S. based

- In house claims counsel – NE U.S.
- Regional Territory Managers:
 - Northern California
 - Atlanta
 - Texas
 - Long Island
 - Corpus Christi (Bond Department Manager)

National Brokers “alphabet houses”

Surety bond producers/Client Service Managers:

- San Francisco
- Kentucky
- NYC
- Texas
- Atlanta

Independent Agencies (single site and multi-site regionals)

- Mid-Atlantic surety bond producer – 6 person surety-only agency, Maryland
- Wisconsin Surety Bond Producer
- Raleigh, N.C. – Small, miscellaneous commercial surety, production-oriented underwriter
- Atlanta – Commercial Surety Producer, Family-owned agency
- Florida – Large, multi-office regional agency: Bond Producers in 2 locations
- North N.J. – Multiple CSRs, Account Managers, Account Executives
- New York State – Multiple Surety Bond CSRs, Account Executives